

LENOVO® TRANSITION SERVICES

END-TO-END BENEFITS FROM DEPLOYMENT TO DISPOSAL

LENOVO'S COMPREHENSIVE PORTFOLIO OF TRANSITION SERVICES STREAMLINE AND MAXIMIZE THE EFFICIENCY OF COMPLEX IT PROJECTS. OUR CUSTOMIZED DEPLOYMENT AUTOMATION AND MANAGED SERVICES MINIMIZE TOUCH POINTS AND USER DISRUPTION, WHILE SAVING YOUR ORGANIZATION SIGNIFICANT COST AND TIME.

WHY LENOVO?

- Single source to manage the entire lifecycle of your hardware assets
- Dedicated engineer assigned to your company or project
- Experienced Solution Architects to develop robust imaging or deployment strategy
- Processes standardized globally
- ISO 9001 and ISO 14001 certified

EFFICIENT END-USER LEVEL DEPLOYMENT

Automated services to enable end-user deployment for more efficient and accurate migrations.

DEPLOYMENT AUTOMATION

FACTORY LINE STREAMLINES DEPLOYMENT

Increase IT efficiency, quality, and security by utilizing factory services to load images, affix asset tags, and encrypt hardware.

FACTORY INTEGRATION

COMPREHENSIVE LIFE CYCLE PLANNING

Implement life cycle management solutions for complex IT projects and disposal of IT assets.

MANAGED SERVICES



Lenovo™

FACTORY INTEGRATION

Factory Integration Services enable accurate configuration and encryption of your PCs before shipment. You'll have asset readiness and security from day one.

Image Load

Lenovo's Image Load Service reduces technician and deployment time by loading your customized image in production.

Encryption

Encrypt and secure company sensitive data.

Currently supported encryption solutions:

- Sophos© Ultimaco SGE/SGN
- Microsoft Bitlocker©
- WinMagic©

Asset Tagging

Physical, unique customized labeling of PC devices, designed to meet your specific organization inventory management requirements. It ensures the PCs are protected and traceable right out of the box.

Laser Etching¹

Secure your PCs while providing a unique means of promoting your organization.



DEPLOYMENT AUTOMATION SERVICES

Lenovo's Deployment Automation Services takes the complexity out of large deployments. Our scalable services streamline and maximize the efficiency of your deployments by automating mundane and time intensive desk-side tasks.

Smart Image Service

Lenovo's Smart Image Service ensures compatibility across multiple Lenovo-based hardware platforms, enabling hardware independence and eliminating the need to manage multiple images. This enables you to build a single image without needing to focus on Lenovo drivers.

Smart Image Service:

- Combines Lenovo hardware and customer's Windows® 7 image in a single dynamic imaging solution
- Utilizes Lenovo's Enhanced Experience Content
- Smart Image can be added in a matter of days, it's quick, easy and effective

First Boot Service

First boot done on the manufacturing line, saving valuable time, resources and cost.

First Boot Service provides:

- Microsoft® Sysprep process
- Device driver installation
- Common applications that must be installed per PC/user: Antivirus, LANDesk, SCCM
- Hard drive encryption

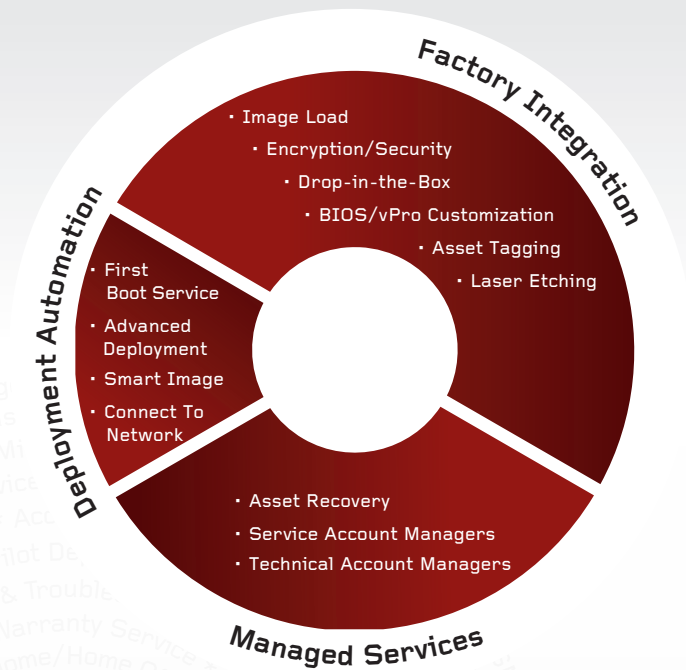
MANAGED SERVICES

Simplify complex implementations with our experience and expertise. Asset Recovery Services outline the development and execution of sustainable corporate disposition strategy. For projects with broad requirements, you can depend on Lenovo's technical and service knowledge to drive resolution to your business issues.

Asset Recovery Service

Development and execution of sustainable corporate disposition strategy, including documentation and certification of data destruction and environmental processing.

Lenovo's Transition Services are part of a comprehensive portfolio of Lenovo Services that support the entire lifecycle of your PCs. For more information on these, or other services, please call your Lenovo Services Sales Representative or visit www.lenovo.com/services



Drop-In-The-Box

Deliver customized messaging to end-users as soon as they open the box.

BIOS/vPro Customization

Custom BIOS setting up of settings like passwords, disabling input-output devices, defining boot devices etc. vPro provisioning AMT data in the firmware settings.

Advanced Deployment Services

Lenovo's Advanced Deployment Services provide automated desk-side configuration and data migration customized to your end-user needs. Improve the efficiency of your deployment while improving productivity and employee satisfaction.

Advanced Deployment Services provides:

- Customizations on a per system basis
- End-user based
- Applications and personal preferences deployment automatically
- User implementation/self-service

Connect To Network¹

Complete installation of your images, applications and other deployment tasks done in factory significantly reduces your time and cost.

Connect To Network benefits:

- Reduction in time associated in system deployment
- Reduction in engineering cost
- Reduction in shipping cost

Service Account Managers/Technical Account Managers

SAMs: Problem resolution, pervasive problem management, reporting, team meetings, customer visits.

TAMs: Product support, develop and maintain consistent communication, work to support Lenovo and customer KPIs.

Lenovo Services.

[1] The service is only supported on ThinkPad T and X models. All products and offers are subject to availability. Lenovo reserves the right to alter product offerings and specifications at any time, without notice. Lenovo makes every effort to ensure accuracy of all information but is not liable or responsible for any editorial, photographic or typographic errors. All images are for illustration purposes only. For full Lenovo product, service and warranty specifications visit www.lenovo.com. The following are trademarks or registered trademarks of Lenovo: Lenovo, the Lenovo logo, ThinkPad, For Those Who Do and ThinkPlus. Other company, product and service name may be trademarks or service marks of others. ©2015 Lenovo. All rights reserved.